

Governor Doyle Recognizes 2010 Federal Contractor Award Winners

For Immediate Release: April 27, 2010

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MADISON - **Governor Jim Doyle announced this week the winners of the annual Governor's Federal Contractor Awards. These annual awards recognize state firms that have not only shown significant growth in their Federal sales, but are also recognized as outstanding suppliers to the Federal government. In 2009, Wisconsin climbed to 16th in the national rankings for federal contract funds with \$9.2 billion in federal sales.**

"Congratulations to the winners of this year's Governor's Federal Contractor Awards for the excellence of their products and their diligence, persistence, and commitment," Governor Doyle said. "I'm proud that Wisconsin continues to attract an increasing number of federal contract funds each year. This growth is a testament to our commitment to hard work and focus on producing high-end, quality products."

The awards are as follows:

LARGE BUSINESS - **TCI Architects Engineers Contractor, Inc. - La Crosse, La Crosse County**, established in 1977, is a design/build firm providing in-house architectural, engineering and construction services through the design/build delivery method. TCI has seen significant growth in its Federal work over the past years and is now one of Wisconsin's top 25 federal contractors.

<http://www.tciaec.com/>



SMALL BUSINESS - **UPI Manufacturing - Eagle, Waukesha County**, is a growing supplier of armored-vehicle and tank-components. In the last six years, UPI has provided 450,000 quality parts to the United States Military. The company has also been recognized by the Department of Defense for its ability to maintain a 100% quality and delivery level for the past three years. <http://upimfg.com/>

NEW FEDERAL CONTRACTOR - Aqualand Manufacturing - Woodruff, Oneida County, has been a veteran-owned business since 1959. It fabricates a specialty line of marine-docking products. The company has recently expanded to the federal government market and had its first federal sales in 2009, manufacturing products for the Department of Defense, Commissary Service, and National Park Service.



OSHKOSH CORPORATION SUBCONTRACTOR OF THE YEAR - Fiberdome Incorporated - Lake Mills, Jefferson County, is a custom fiberglass fabricator. It is currently undergoing a major expansion project adding over 35,000 sq. ft. of production, assembly, and warehousing space to its facility in Lake Mills. The expansion will result in the creation of 90 jobs, and will increase the company's production capacity. The company is currently working on the Oshkosh M-WRAP All Terrain Vehicle.

DRS POWER AND CONTROL TECHNOLOGIES INC.

SUBCONTRACTOR OF THE YEAR - Fox Valley Metal-Tech, Inc. - Green Bay, Brown County, formed in 1989, provides metal and stainless steel fabrication services. The company also provides assembly services for a variety of equipment in multiple industries.



The Wisconsin Procurement Institute (WPI) is a non-profit organization that was established in 1987 by Wisconsin Congressman Les Aspin. WPI helps state companies sell products and services to federal, state, local agencies, and prime contractors. In the last five years, Wisconsin businesses have credited WPI with helping them win contracts worth several billion dollars. This is the fourth year that WPI has held a Governor's Awards Program to draw attention to companies successfully attracting federal contracts.

As posted to the State of Wisconsin Website

<http://commerce.wi.gov/NEWS/releases/2010/071.html>

***ALSO the Wisconsin Procurement Institute was proud to award
2010 MENTORING AWARD WINNERS
With great thanks for their willingness to educate, mentor and strengthen
Wisconsin's Government Contracting Community***

**William E. Hughes, Attorney
Whyte Hirschboeck Dudek SC (WHD)**

Bill Hughes is a partner of the law firm of Whyte Hirschboeck Dudek, and chairs the Firm's Government Contract practice. Bill has extensive experience in the award, protest, and litigation of competitively bid and publicly awarded contracts. He counsels clients on all aspects of government contracts including audits, bids, contract negotiations and awards, set asides, changes, costs, claims, intellectual property rights, terminations and disputes. He has extensive experience with the application and interpretation of the Federal Acquisition Regulations. He also represents clients on protests before the Government Accountability Office and contract disputes before the various boards of contract appeals and the U.S. Court of Federal Claims. In addition, Bill counsels clients on a variety of business and corporate matters.



Prior to joining WHD, Bill was an attorney for the U.S. Air Force at the Air Force Contract Law Center where he served as senior legal counsel for a number of major procurement programs and represented the Government on bid protests before the Government Accountability Office and contract disputes before the Armed Services Board of Contract Appeals. He is a graduate of the United States Air Force Academy and Marquette University Law School (Magna Cum Laude). He also has a Masters of Law in Government Procurement from George Washington University (with highest honors). He is the founder and Past President of Wisconsin Chapter of the National Contract Management Association. He serves as a member of the Board of Directors and as General Counsel for the Wisconsin Procurement Institute and as a member of the Board of Directors of the Illinois/Wisconsin Chapter of the National Defense Industrial Association. www.whdlaw.com



**Jean Marie Thiel, President
Belonger Corporation**

Jean Marie Thiel is the Founder and President of Belonger Corporation. She started her mechanical contracting business in her basement with one employee and four customers. Nine years later, Belonger Corporation is Wisconsin's only woman-owned and American Indian-owned mechanical contracting company employing over 50 employees. Ms. Thiel serves on the American Indian Chamber of Commerce of Wisconsin and the Wisconsin Procurement Institute as well as the winner of the MMAC Future 50 Award, Wisconsin's Minority Business of the Year Award, US SBA's Regional Minority Business of the Year, Women of Influence Award and Wisconsin Department of Commerce's Outstanding Minority Business of the Year. Belonger Corporation participated in the States first federal Mentor Protégé partnership and is a recent successful graduate of the 8(a) program. In March of 2009, Ms. Thiele was invited to Washington, DC to participate in President Obama's small business roundtable in March of 2009.

