



Howard Snow

Professional Experience

Lt. Col. Howard Snow, US Marine Corp, Retired, acting as a Federal Business Access Coordinator for Defense Firms. He has more than 30 years of military, business and Federal Government experience. He commands a solid understanding of the Federal budget cycle and its impact on building business strategies.

In the recent past, Mr. Snow has served as both the Deputy Assistant Secretary of the Navy for Installations, Facilities and Energy. He also served as a Special Assistant for Installations, Environment and Intergovernmental Affairs (IE&IA) in the Office of the Secretary of Defense for Legislative Affairs.

Areas of expertise:

- FY 05 Base Realignment and Closure
- Military Operational and Tactical Energy Issues
- Base Buffer Zone Initiatives
- Military Environmental Issues
- Training and Education
- Federal Business Access
- Negotiations (Business to Government and Government to Business)
- Installation Energy

While in the Office of the Secretary of Defense, Mr. Snow also set up the Business Relations Board. This Board acts as the key point of contact between the DOD and Congress on matters concerning employer relations.

Mr. Snow has also served as Military Legislative Assistance to Congressman Jim Saxton (NJ) and oversaw all veteran affairs and military issues including military construction projects.

While an Officer in the Marine Corps, Mr. Snow worked within the Marine Corps Office of Legislative Affairs in the Pentagon. Additionally, Mr. Snow served as a Weapons Company Commander, Combat Replacement Company Commander during Operation Desert Storm, Officer in Charge of Sub Unit 1, Supporting Arms Coordinator for the Range/Missouri Battle Group, an Aerial Observer in VMO-2 with over one hundred combat flight hours, and as an Operation Officers for a Marine Air Group.

Mr. Snow is currently enrolled in a doctoral program and will conclude his studies next year. He holds a Master of Science in Education and a BA in Business.